Medical Technology in Cologne and Bonn
A Guide to the Competencies of the Medical Industry
Medical Technology in Cologne and Bonn
A Guide to the Competencies of the Medical Industry
Dear Reader,

The medical technology industry in the Cologne/Bonn region is a continuously growing sector with highly interested and motivated companies. The Chamber of Commerce and Industry in Bonn/Rhine-Sieg, the Chamber of Commerce and Industry in Cologne, and the association of the HealthRegion CologneBonn are working together to offer support in this sector.

We look forward to providing you with an overview of this sector with the Guide to Medical Technology in the Cologne/Bonn Region and facilitating your search for products, cooperative partners, and business associates in the region. The purpose of the Guide is to enhance national and international perception of medical technology from this region and to support cooperative work abroad. Moreover, the guide is supposed to promote the networking and cooperative work of regional businesses as well as scientific research on location and to support start-up businesses.

In the following, each company that participated in the first edition has presented a brief description of itself and its areas of expertise. If you also belong to the medical technology sector from this region or have a relevant expertise, e.g. as a manufacturing company, and would be interested in an entry in this guide, please enter your company data free of charge on the website www.medtech-rhineland.de.

Finally, all three partners continuously provide events for thematically related communication among medical technology companies from the region. Please contact us with your questions or refer to information on the website of the HealthRegion CologneBonn (Gesundheitsregion KölnBonn e.V.) under www.health-region.de.

Sincerely,

Dr. Hubertus Hille
Supervising Managing Director of the Bonn/Rhine-Sieg Chamber of Commerce and Industry

Alexander Hoeckle
Director International and Business Support Section, Cologne Chamber of Commerce and Industry

Prof. Dr. Wolfgang Goetzke
Managing Board Member of the HealthRegion CologneBonn
THE LOCATION OF MEDICAL TECHNOLOGY IN THE HEALTHREGION COLOGNEBONN

The health care industry in the Cologne/Bonn region is comprised of a high level of expertise with a strong performance in cutting-edge medical know-how and research. Together, the health care industry and the chambers of commerce and industry in Cologne and in Bonn/Rhine-Sieg foster the development of a location for health care and medical technology. The Health-Region CologneBonn promotes a regional network which organises science, research, industry, and patient services in the sector of medicine and health care for the region.

The close cooperation among research, technology, and outstanding expertise constitutes the basis for the superior location requirements for medical technology companies in the region. Among other things, this is demonstrated by the large number of excellent universities and research institutions or industrial parks such as the university clinics of Cologne and Bonn with programmes in medical technology, the Fraunhofer-Gesellschaft, the German Dementia Centre, the DLR Institute of Aerospace Medicine, the Life Science Incubator and the BioCampus Cologne (a campus for medical technology, life science, and biotechnology companies) to name only a few.

Medical technology companies, which manufacture and sell innovative products, as well as the metal and plastics industries benefit from these developments in the region. In addition to the outstanding infrastructure of thematically comparable scientific institutions, important networks and political decision-makers are located in the region such as the German Federal Institute of Drugs and Medical Devices (BfArM), the German Federal Ministry of Health (BMG) and the German Healthcare Export Group, as well as a great number of customers, e.g. from in- and out-patient services and the business community economically influenced by senior citizens.

Medical technology made in Germany has an excellent reputation worldwide. In 2014, the export rate from this economic sector was at 68 percent, and a good share of this was contributed by companies from the Cologne/Bonn region.
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aks Aktuelle Krankenpflege Systeme GmbH

Manufacturer, Supplier
Rehabilitation, Hospital Equipment, Healthcare Assistance and Retirement Homes, in Rehabilitation Facilities, in Private Homes, for Care-Provision Services, Hospitals and Clinics

Founding Year: 1988
Employees: 100
Director: Mr. Murat Alioglu

Company Information
aks was founded more than 27 years ago as a provider of medical products like anti-bedsore systems, homecare beds and patient lifters. As a manufacturer of high-quality medical products, we are now an internationally-operative Company with more than 100 employees.

Products & Services
We apply our extensive experience in care and assistance in the development of aids for lying, supporting and lifting. The aks-portfolio includes anti-bedsore systems, homecare beds and patient lifters. Our aids are suitable for use in healthcare assistance and retirement homes, in Rehabilitation facilities, in private homes, for care-provision services, as well as hospitals and clinics.

Company Philosophy
We are a market partner of medical suppliers. All activities are commonly coordinated for successful activity in the medical appliances market.
We apply our extensive experience in care and assistance in the development of aids for lying, supporting and lifting. Our central focus is on elderly, ill and disable persons requiring care, as well as their helpers and loved ones. We would like to offer these people optimal, high-quality means to manage their day-to-day lives more easily.

Address
Antwerpener Straße 6
53842 Troisdorf

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+49 2241 9474 0

Fax
+49 2241 9474 88

E-Mail
aks@aks.de

Web
www.aks.de
### ALVA GmbH

**Dealer**
**Rehabilitation**

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**Director**

Mr Stephan Ader

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<tr>
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<tr>
<td>+49 2261 97826 13</td>
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<tr>
<td><a href="mailto:info@alva-shop.de">info@alva-shop.de</a></td>
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<tr>
<td><a href="http://www.alva-shop.de">www.alva-shop.de</a></td>
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**Company Information**
International dealer for medical and wellness products (hardware and marketing concepts)

**Products & Services**

Hydrojet-Massage, infrared heating dome, ultrasonic nebulizer with oxygen and negative ionization. The Systems are combined with 360° degrees pictures and appropriate marketing concepts.

**Company Philosophy**

We’re not selling only hardware, we’re selling concepts. It’s our purpose, to accompany our customers after the purchase and help them to be successful with their individuell concept.

**Internationality**

At present we have got partners in the german-speaking countries, as well as in France and our expansion is going on.
AMEDTEC Medizintechnik Aue GmbH

Manufacturer, Dealer
Diagnostics, Rehabilitation, Hospital Equipment, Consumables, IT Network, HIS Connection

Founding Year
1998

Employees
29

Director
Dipl. Ing. Claus Schrödter

Company Information
AMEDTEC Medizintechnik Aue GmbH was founded in 1998 as a development service provider and has grown to a leading specialist for the design and development of cardiological data management systems. Integral components of those systems are the 12-lead resting and stress test ECG, Holter ECG, as well as the ambulatory blood pressure monitoring (ABPM). During its time as a development service provider, AMEDTEC developed hardware and software for leading international manufacturers of 12-lead and Holter ECG systems. Products developed in our house are in use worldwide.

Products & Services
AMEDTEC ECGpro® sets new standards in ECG diagnostics and data communications. From wireless ECG acquisition, over innovative diagnosis programmes, to a sophisticated, highly configurable HIS interface along with its workflow capabilities, all requirements to a modern diagnosis and data management system are fulfilled.
Dr. Harald Werner, dentist and healer with long years of experience is leading his own practice in Köln/Cologne with focal point on detox and bio-dental medicine.

Auropent® ABI is the first patented system of dental gold which is free of toxic components. It offers odontologists and dental technicians a real risk-free alternative for dental appliances.

The combination of the certificated production of the patented alloy system and the complete scientific basic concept provides high safety for dentists, dental technicians, orthodontists, medical healers and especially patients and brings quality of live and good health.

Auropent® alloys are marketed exclusively by the firm Auropent® GmbH. The range of products includes also solders and laser wire.
Bomedus GmbH

Manufacturer, Dealer, Service Provider
Intervention/Therapy

Founding Year 2012
Director
Dr. Johannes Weigl, Dr. Tobias Weigl

Company Information
Bomedus was founded 2012 as a Spin-Off from the University Clinic of Bonn (Germany). Core of the company is a new non-invasive electrotherapy named Small Fiber Matrix Stimulation (SFMS) against recurring and chronic musculoskeletal pain. The technology is transferred into different CE-certified products consisting of a texile brace for the specific region and a controlling device.

Products & Services
SFMS/bomedus-technology for lower back pain, upper back pain, neck pain, knee pain, elbow pain and stump/phantom limb pain

Company Philosophy
Three main characteristics determine our company and our daily actions:
- scientifically-based and clinically tested technology
- innovative technology & „out-of-the-box“-way of thinking
- cooperative and fair relationship with customers and partners

Address
Ludwig Erhard Allee 2
53175 Bonn

Phone
+49 228 22 77 90 26

E-Mail
kontakt@bomedus.com

Web
www.bomedus.com
CAmed Medical Systems GmbH

OEM, Supplier, Dealer, Service Provider
Imaging, Diagnostics, Intervention/Therapy, Hospital Equipment

Founding Year 2005  
Director Mr Athanassios Agiannidis

Employees 7

Company Information
CAmed Medical Systems GmbH, founded in 2005, is a professional supplier of new, preowned, and refurbished ultrasound systems, anesthesia machines, surgical machines, patient monitors, defibrillators, ECG, CTG, ergometers, physical therapy systems, x-ray & nuclear medicine and a wide variety of used medical equipment. We are specialized in Siemens products. CAmed supplies products to: hospitals, operating rooms, labs, research facilities, universities and doctors offices. CAmed is a full-service distributor of high quality medical equipment and supplies. We are servicing clients around the world. We offer healthcare facilities high quality medical equipment at very affordable prices. Our Team consists of alumni Siemens technicians. We take great pride in being knowledgeable about the products we sell. Our customer support staff is always available to answer any questions you may have. Our service department has over 30 years of experience in repairing medical equipment. We offer you the highest quality medical equipment and service in the industry at the most affordable prices!

Products & Services
We sell new, preowned, and refurbished ultrasound systems, anesthesia machines, surgical machines, patient monitors, defibrillators, electrocardiography systems (ECG), cardiotocograph (CTG), fetal monitors, ergometers, physical therapy systems, ultrasound therapy systems, x-ray & nuclear medicine and a wide variety of used medical equipment. We are specialized in Siemens products. Our services are sales, maintenance, repairs and leasing (only in Germany).
Celsius42+ GmbH

Manufacturer
Biomechanics, Hyperthermia

Founding Year 2006
Employees 9

Director
Dipl.-Ing. Heinz-J Schürgers

Company Information
Celsius42 designs and delivers a first class German made device for local deep hyperthermia.

Products & Services
Thanks to hyperthermia our device supports the chemo and radiation treatment as well as treating inflammation and muscle. We deliver and support world wide.

Company Philosophy
We strive that patients with muscle issues, inflammation or cancer patients have a natural and therefore human treatment towards healing.

Internationality
Celsius42 searches for partners who want to sell and technically support a leading product.
Hydrostatische Wasserschiene
Dentrade e.K.

Manufacturer, Supplier
Dental, Rehabilitation

Founding Year 1987
Employees 4
Annual Turnover 830 000 EUR

Director
Mr. Peter Bausch

Company Information
Dentrade e.K. is specialized in distributing hydrostatic splint-system for treating the CMD (cranio mandibular dysfunction), which is also known as temporomandibular disorders or temporo-mandibular-Joint-Disease.

Products & Services
The Aqualizer's fluid system creates perfect bite balance and stability through a minimal-invasively approach to TMJ treatment. It works by allowing the muscles to automatically reposition the jaw to where it naturally works best. Restoring this balance is essential for TMJ pain relief. Unlike other available dental splints, the Aqualizer self-adjusting oral splint is a TMJ treatment, which allows the body to unravel bite distortions and establish optimal systemic function and balance. The Aqualizer takes the uncertainty out of TMJ diagnosis and treatment. While other dental splints and TMJ treatment options can distort the jaw, causing TMJ pain, the Aqualizer facilitates relief through ideal occlusion automatically and naturally. The Aqualizer is also a perfect supplement in other medical disciplines besides dentistry. Today this device is integrated into physical therapy, osteopathy, orthodontic treatment, orthopedics and many other medical disciplines.
DESINO GmbH

**Manufacturer**
Rehabilitation

**Founding Year** 2012
**Employees** 3

**Company Information**
DESINO rethought the wheelchair concept entirely. The result is an innovative adaptive wheelchair, which provides dynamic seating as well as a manual hybrid-drive that opens up completely new horizons.

**Products & Services**
DESINO’s patented, dynamic seat activates your spine and relieves your back. After analysing the movement pattern of the human body while walking, we have adapted our seating system accordingly to accommodate in the best possible way. The outcome: A smoothly oscillating, natural sequence of movements, which mobilizes the spine, the muscles and the lymphatic system equally. The movement of the dynamic seat can be adjusted steplessly. Even your arms are involved in the sequence of movements through the ergonomic leverdrive providing the whole upper body with the positive effect.

**Address**
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50827 Köln

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+49 221 22203384

**E-Mail**
info@desino.eu

**Web**
www.desino.eu
Eurocor GmbH

**Manufacturer, Dealer**
Implants/Prosthetics, Intervention/Therapy

**Founding Year** 1999
**Employees** 35

**Company Information**
Eurocor is a European Science Technology Corporation specializing in research, development and manufacture of cardiovascular and endovascular products. Eurocor has designed an innovative method for balloon catheter drug delivery with high patient compliance. Eurocor Eurocor GmbH is a wholly owned subsidiary of Opto Eurocor Healthcare Limited and is part of the Opto Circuits Group.

**Products & Services**
Eurocor provides interventional physicians with innovative coronary stent technologies and special cardiovascular and endovascular devices, manufactured in Europe. Products are indicated for minimally invasive cardiovascular and peripheral interventions and comply with biological and biomechanical principles to offer highly flexible, adaptable solutions. Research and development, close clinician collaboration, quality standard philosophy and global scientific alliances lead to optimization of clinically effective technology.

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www.eurocor.de
Innovative Ideas in Medical Engineering since 1888 - Tradition is the basis for our success and innovations! For more than 125 years Lautenschläger products are recognized world-wide in medical and hospital hygiene and laboratory applications. As a leading producer of disinfection and sterilization systems for hospitals and surgeries, institutes and laboratories, pharmacy and industry, Lautenschläger offers highly efficient and customized solutions - individually tailored to the needs of our customers, with optimum efficiency and lowest possible following costs. We focus on continuous improvement and the innovative extension of our product range and service portfolio. We always want to be one step ahead and we are committed to uphold this tradition!

Highest Quality Standards in Medical Technology - The Lautenschläger head-quarters are located in Cologne, Germany. Short distances and a close network between R&D, engineering, production and service department allow optimum customer support as well as highest standards of quality.

Lautenschläger is a well-known producer of steam and hot water sterilizers and disinfectors. The scope of products includes the complete range of machinery, furniture, transport systems, accessories and consumables for medical, industrial and laboratory sterilization departments. Lautenschläger is a competent service partner in validation, testing and inspection of sterilization and washing-disinfection processes.
The brand FReLu is one of the most popular in the sanitary rehab business in Germany. Established in 1980 FReLu provides products and medical supplies to local dealers, care homes, hospitals and for private requirements.

Products & Services
- stainless steel grab bars for barrier-free living, the FRO nursing and transport chairs and the toilet chairs Nürnberg, clothing, textiles
Fuhrmann GmbH

Manufacturer, Service Provider
Materials/Surfaces, Design, Hospital Equipment, Consumables

Founding Year: 1978
Employees: 130
Director: Mr Arndt Fuhrmann

Company Information
Fuhrmann GmbH was founded in 1978, and is still owner-managed today. We develop, produce and market medical products and services. As a system supplier we are a competent partner and advisor for hospitals and the primary care sector. Medical expertise and an intensive confidential dialogue provide the basis for successful, long-term co-operation with our customers.

Products & Services
Our portfolio includes traditional medical products, standard or customised dressing and nursing kits for surgery, hospital wards and the primary care sector (doctors, residential and nursing homes and pharmacists) as well as single-use-instruments. In-depth consultancy provides the foundation for developing tailored solutions to the special needs of our customers.

Address
Industrial Park Boevingen 139
53804 Much

Phone
+49 2245 9196-0

Fax
+49 2245 9196-60

E-Mail
info@fuhrmann.de

Web
www.fuhrmann.de
### Manufacturer
**Design, Biomaterials, Ultrafiltration Plants, Pharma Plant Engineering, Pharma Pipeline Engineering**

<table>
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<tr>
<th>Founding Year</th>
<th>Director</th>
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<tr>
<td>2009</td>
<td>Mr. Axel Zimmerbeutel</td>
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<table>
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<th>Employees</th>
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**Company Information**

GFA Steriltechnik has vast experience in plant, vessel and component engineering for the pharmaceutical and cosmetics industry as well as for Biotechnology. We are working for customers all across Europe. Through intense and trustful cooperation we ensure a high customer satisfaction and implement individual ideas for our customers. In an ever-changing world we present our company as very forward-looking by employing trainees and examining our personnel regularly. To ensure a long life cycle of our products we offer an optimum of quality and quantity to our customers. The medical industry has made a revolutionary forward-looking progress in the past years. Our motivation is to enable a perfectly medical care in the aseptic industry with best technical prerequisites.

### Products & Services

**Plant engineering:** pharma plants, aseptic heat exchangers, pipeline engineering including pharma documentation, racks, pickling, passivating and electrolytic polishing

**Vessel engineering:** dosing vessels, jacketed vessels, pressure vessels, fermenters, product vessels. Aseptic pipe connections in accordance with DIN 3267 and DIN 11853 (DIN 11864), ultra filtration plants, stirrer evaporators, heat exchangers, fermenters, jacketed vessels, filter cases and cleaning appliances according to customer’s specifications
Founding Year

Director

Employees

Mr Alfred A. Bulitz

Company Information

Tracing its roots back to the original plastics processing company founded in 1953, Gira Plastics Technology has been active as a system supplier for the medical and pharmaceuticals industries since 2005. The company's many years of experience in the development and production of individual components, complex modules and system products makes the company particularly well qualified for the manufacture of sophisticated medical products. To this end, the company is also audited and certified in accordance with DIN EN ISO 13485. Its production range has also integrated a clean room conforming to Class 7 as defined by DIN EN ISO 14644 and meeting GMP requirements. In all, Gira offers a complete functional range – including construction and tool manufacturing – from the development stage through to series production of thermoplastic and thermosetting components.

Products & Services

The Gira Plastics Technology business sector develops components of medical products, systems and instruments for, among other applications, minimally invasive surgery, cardiopulmonary and diagnostics. To meet the targets like budget, lead time, product costing design to cost approaches as well as applying efficient processes through development and industrialisation period are installed. The clean room set up in 2005 at the Gira Plastics Centre conforms to the guidelines of Clean Room Class 7 of DIN EN ISO 14644. State-of-the-art production and automation technologies allow both the fully automatic production of individual components, as well as the combination of various technologies and the making of modules and system products under clean room conditions.
# Gruneworld GmbH / GoodDrs

**Manufacturer, Supplier, Dealer**  
Imaging, Dental

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**Company Information**  
We are European authorized representative (EC-REP) for Good Doctors Co. Ltd.

**Products & Services**  
Intraoral cameras, Curing Lights, Light Source, Apex Locator

**Address**  
Gerhard-Domagk-Straße 2  
53121 Bonn

**Phone**  
+49 228 7077695

**Fax**  
+49 2287077696

**E-Mail**  
info@gooddrs.de

**Web**  
www.gooddrs.de
## Gude Analog- und Digitalsysteme GmbH

### Manufacturer
Microsystems, Hospital Equipment, ICT

<table>
<thead>
<tr>
<th>Founding Year</th>
<th>Employees</th>
<th>Director</th>
</tr>
</thead>
<tbody>
<tr>
<td>1988</td>
<td>17</td>
<td>Dr.-Ing. Michael Gude</td>
</tr>
</tbody>
</table>

### Company Information
Gude is manufacturer of innovative IT equipment for over 25 years. The company’s products aim at optimizing and enhancing IT infrastructure.

### Products & Services
Our product lines consist of Power Distribution Units (PDU), Remote Monitoring Systems, Radio Time Receivers as well as Interface Isolators. Application scenarios of our customers range from home offices and enterprise networks to data centers and industrial environments.

Our free technical support and customer service are integral part of our business concept.

### Quality Management
All devices are developed and manufactured in Germany in order to meet the customers’ quality expectations towards reliable IT infrastructure.

### Address
Eintrachtstraße 113
50668 Köln

### Phone
+49 221 9129097

### E-Mail
mail@gude.info

### Web
www.gude.info
# Handelsvertretung Norbert Ulm

<table>
<thead>
<tr>
<th>Dealer</th>
<th>Consumables, Cosmetics</th>
</tr>
</thead>
<tbody>
<tr>
<td>Founding Year</td>
<td>1995</td>
</tr>
<tr>
<td>Employees</td>
<td>1</td>
</tr>
<tr>
<td>Director</td>
<td>Diplom Betriebswirt Norbert Ulm</td>
</tr>
</tbody>
</table>

**Company Information**

- Representative for pharmaceutical and cosmetical products.

**Products & Services**

- Technical equipments for podiatry and cosmetics, Care products for feet, hand and skin.

**Address**

Im Rosengarten 11  
51789 Lindlar

**Phone**

+49 2266 44382

**Fax**

+49 2266 45175

**E-Mail**

hv.ulm@t-online.de

**Web**

www.hv-ulm.de
HOEHLE-medical UG

Manufacturer
Hospital Equipment, Materials/Surfaces, Design, Medical Equipment, Surgery Equipment, Trolleys, Furniture, Refrigeration, Pathology

Company Information
HOEHLE-medical has been a supplier of Medical equipment for over 400 years. Our company is comprised of experienced professionals that are committed to helping you find the right equipment and supplies for your area such as medical equipment, surgery equipment, trolleys, furniture, refrigeration or pathology.

Products & Services
Medical Equipment, Surgery Equipment, Trolleys, Furniture, Refrigeration, Pathology

Internationality
Our focus is on our customers mena. Innovation, quality and service are decisive criteria for excellence in medical engineering. In our daily work as specialists for medical-equipment devices we are dedicated to provide the medical sector with high-quality products for human medical care. From development to production to in-house storage: in order to meet the increasing demands of human medical care, we follow a holistic approach to the manufacturing process. In our company the departments for development, construction, manufacture, quality management and sales activities work together seamlessly. Proven experts with long-term experience develop and manufacture state of-the-art medical devices. This is how we ensure quality on a constantly high level.
hospicall GmbH

**Manufacturer**
Hospital Equipment, Nurse Call Systems

<table>
<thead>
<tr>
<th>Founding Year</th>
<th>Director</th>
</tr>
</thead>
<tbody>
<tr>
<td>2004</td>
<td>Dipl. Ing. Hartmut Müller-Solbach</td>
</tr>
</tbody>
</table>

| Employees | 53 |

**Company Information**
hospicall GmbH was founded in July 2004 in Gummersbach. The focus of our business is the development and manufacturing of practice-oriented and cost-efficient call systems conforming to DIN VDE 0834. The initial company headquarter could not withstand the increasing requirements. Thus, in August 2009, the company relocated to Wiehl-Bomig. Here, production, stores and a two-storey administration area were perfectly combined under one roof.

**Products & Services**
Our communication systems P3 and P7 are modern nurse call systems, which conform to DIN VDE 0834 and take account of the increasing economic requirements of today’s care environment. Hospicall offers a full range of suitable products for all types of care facilities - from the classic opto-acoustic call system to highly integrated system solutions with digital voice transmission and multimedia.
## Supplier

Implants/Prosthetics, Diagnostics, Materials/Surfaces, Intervention/Therapy, Optics/Acoustic, Microsystems, Biomechanics, Rehabilitation, Design, Consumables

<table>
<thead>
<tr>
<th>Founding Year</th>
<th>Director</th>
</tr>
</thead>
<tbody>
<tr>
<td>2009</td>
<td>Ph. D. Robert Jungnischke</td>
</tr>
</tbody>
</table>

| Employees | 4 |

## Company Information

We are a engineering and product development company focused on bringing our customers medical devices to market. From your idea to a finished product in retail packaging including certification and quality management of the production.

Additionally we have an expertise in designing customer specific elementary sensors and micro electric drives that are not available elsewhere on the market.

## Products & Services

Medical devices for clinical and home therapy. Customer specific sensing elements for practically any physical property optionally wireless and battery operated up to ten years with a single battery. EMG, TENS, EKG, Pressure, Temperature, Orientation, Rotation, Length, Distance, Strain, Weight, Acceleration, Vibration, Microelectric Drives

---

**Address**

Trierer Weg 36  
50389 Wesseling

**Phone**

+49 2236 82730

**Fax**

+49 2236 843908

**E-Mail**

rj@jungnischke.eu

**Web**

www.jungnischke.com
Interacoustics GmbH

Manufacturer, Supplier, Dealer, Service Provider
Diagnostics, Intervention/Therapy, Hospital Equipment, Consumables

Founding Year 1967
Employees 350

Company Information
Interacoustics is a world leading diagnostic solutions provider in the field of hearing and balance assessment. We help the professional audiologic world reach new milestones through continuous developments and a constant focus on integration and direct customer value.

With you at all times
Whenever you purchase audiological equipment with the Interacoustics brand on it, you are not just guaranteed a quality product but also highly trained support personnel with specialized knowledge. We operate in over 100 countries worldwide through a carefully selected network of distributors and service centres to ensure that you receive total support and service.

Product specifications
All technical and hardware specifications concerning our products can be downloaded directly from our website.

Products & Services
Audiometer, Tympanometer, BERA (Hirnstammbaudiometrie), ERA (elektrische Reaktionsaudiometrie), TEOAE (transient evozierte otoakustische Emissionen), DPOAE (distorsion product of otoacoustic emission), Balance diagnosis: Videonystagmografy, Video-Headimpulstest, Rotarychair-Test, Posturografy, subjective visual vertical (SVV), Irrigators, Light-Irrigator, Rhinomanometry
**interco GmbH**

<table>
<thead>
<tr>
<th>Manufacturer</th>
<th>Rehabilitation</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Founding Year</strong></td>
<td>1989</td>
</tr>
<tr>
<td><strong>Employees</strong></td>
<td>30</td>
</tr>
<tr>
<td><strong>Director</strong></td>
<td>Mr. Michael Markwald</td>
</tr>
</tbody>
</table>

**Company Information**

As a corporation for planning and sale of rehabilitation equipment, our main focus lies on seating and positioning. Our solutions are directed towards people with different physical impairments. Our focus points are customized care systems for challenging demands. Every team has its strengths, every corporation its structure. We are glad that we found our ideal size: more than 30 employees. We are large enough to handle difficult tasks in-house. At the same time we are small enough to take care of any challenge personally.

**Products & Services**

**Dynamic seating:** We developed the patented dynamic care concept AKTIVLINE. It includes standardised as well as customized solutions.

**Passiv seating:** Our special care systems offer an optimized seating position even for complex requirements.

**Activ seating:** Our solutions for active seating support and stimulate self-mobility.

**Accessories:** From the head to the feet all needed accessories, therapy tables, different holders and fixations.

**Custom-made Products:** Our strengths are the development and realisation of individualised care systems.
### LifePhotonic GmbH

**Service Provider, Manufacturer**  
Consumables, Intervention/Therapy, Optics/Acoustic, Lasers and Fiber Optics / Consulting ISO 13485 Certification

<table>
<thead>
<tr>
<th>Founding Year</th>
<th>Director</th>
<th>Employees</th>
<th>Director</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>Dr. Stefan Spaniol</td>
<td>3</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Company Information**  
We are your partner in development, manufacturing and certification of medical devices, especially lasers, LEDs and fiber optics for various medical applications. With our technical expertise we help you making your clinical efforts in Europe a success.

**Products & Services**  
Development of medical devices, e.g.:
- Certified Development Process (ISO 13485)
- Technical expertise on medical lasers, LEDs, fiber optics and clinical applications
- Performing clinical evaluation (MedDev 2.7.1) and support of clinical investigations

Consulting - Certification of your medical products:
- CE-Marking of your medical products in Europe (93/42/EEC)
- 510k of your medical product for FDA / USA

Manufacturer of medical devices (CE-marked by TÜV)
**LUORO GmbH**

**Manufacturer, Supplier**  
Dental, Dental Prophylaxis

<table>
<thead>
<tr>
<th>Founding Year</th>
<th>Director</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015</td>
<td>Mr Louis Bahlmann, Mr Burak Dönmezer</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Employees</th>
<th>2</th>
</tr>
</thead>
</table>

**Company Information**

Effective and efficient oral hygiene. We develop, in cooperation with dental scientists, innovative products. We always strive to develop dental products that have a scientifically proven advantage for consumers. Prevention and thinking ahead are the first steps to an effective oral hygiene. Every problem has a potential solution. Our concern is to develop practical solutions with a scientific background to solve these problems.

**Products & Services**

**LUORO Wingbrush:** Intuitive Cleaning. With the wingbrush the difficulties of interdental hygiene are part of the past. Thanks to its smart and unique feeler technology, you can intuitively find the interdental spaces and just slide from one interdental space to the next one. With the cone-shaped feeler, the wingbrush perfectly adapts to the interdental spaces and its innovative design prevents harms and injuries of the gums.

Clinically proven: The results of the wingbrush were tested in cooperation with the centre for dental and oral medicine of the university of bonn (prof. Dr. M. Frentzen). Its easy handling, intelligent feeler and innovative design enable an effective cleaning process. Even the interdental gaps of the hardly reachable molars (back teeth) can be reached with low effort and without hurting the gums. Interdental brushes are more efficient than floss. They remove more plaque, as their bristles have a bigger surface and thus touch more parts of the gum.

**Address**  
Volkhovener Weg 105  
50767 Köln

**Phone**  
+49 221 30 07 93 38

**E-Mail**  
info@luoro.de

**Web**  
www.luoro.de
MEDEORA GmbH

Service Provider
Software Development, Software Solutions

Founding Year 2004
Employees 9

Company Information
MEDEORA GmbH (a University Hospital of Cologne spin-off) is for more than 12 years a privately owned company, which specializes in the development of solutions for the pharmaceutical industry and medical science.

Our products include software solutions for managing biological samples and patient data, solutions for the implementation of scientific research projects and pharmaceutical studies (NIS/PASS).

Products & Services

1. BioARCHIVE: software for managing biological samples and corresponding data (BioARCHIVE medicine and BioARCHIVE science are available as Cloud version, On Site-version and as Freeware version).

2. MedicalARCHIVE: software for documentation of clinical data or of general data acquisition (example: questionnaires).

3. StudyARCHIVE: software for the clinical studies with defined intervals of time (eCRF, biobanking, data warehouse, analysis and reporting).
medisize

Your specialist for respiratory care!
Looking back to more than 30 years of experience in respiratory care, Medisize is a supplier of high-quality products for Anaesthesia, Critical Care, Neonatology, Emergency and Homecare. Medisize maintains a quality management system and delivers only CE-marked products.
MONTWILL GmbH

Manufacturer, OEM, Supplier
Imaging, Optics/Acoustic, Microsystems, Measuring and Control Technologies

Founding Year 1987
Employees 15
Annual Turnover 2 100 000 EUR

Company Information
Development, manufacturing and distribution of high-quality measuring devices and indicators, based on LED technology.

Products & Services
Digital measuring devices and indicators for panel-mounting, wall fastening, as built-on enclosure and desktop housing. Available in different types: e.g. as multi-functional device, bargraph indicator, setpoint generator, counter, large-size indicator, and many more. Our indicators are available in different colours and suitable for all standard assembly dimensions. Furthermore we offer devices for top hat rail mounting.

Company Philosophy
For more than 25 years we operate worldwide as a longterm and well established partner of trade and industry. We offer a complete service „Made in Germany“: high-quality products with short delivery times.

Address
Buchholzstraße 99-101
51469 Bergisch Gladbach

Phone
+49 2202 28290

Fax
+49 2202 282929

E-Mail
info@montwill.de

Web
www.montwill.de
Jenny
modular critical care hybrid
MS Westfalia GmbH

Manufacturer, Supplier, Service Provider
Hospital Equipment

Founding Year: 1995
Employees: 70
Annual Turnover: 13 000 000 EUR

Director
Dipl.-Ing. Eugen Kagan

Company Information
MS Westfalia GmbH was founded in 1995 in Troisdorf, Germany. Since then the company has gained a reputation of a reliable German manufacturer of medical devices for the European and Asian markets. An excellent product quality, a flexible policy of the company, the willingness to discover new markets contribute to the constant product range update in line with the most progressive market trends. The main MS Westfalia objective is to create innovative medical solutions according to the latest technical standards.

Products & Services
The major sector MS Westfalia focuses on is intensive care solutions. The company also manufactures and installs high-quality X-ray machines, cleanrooms and ENT units, equipment for ophthalmology, anesthesiology, surgery, cosmetology and physical therapy. MS Westfalia constantly enriches the equipment range in many different fields and adds new features to the existing products.
**mth medical Gmbh & Co. KG**

**Manufacturer, OEM, Supplier, Service Provider**
Design, Hospital Equipment

<table>
<thead>
<tr>
<th>Founding Year</th>
<th>Director</th>
</tr>
</thead>
<tbody>
<tr>
<td>1997</td>
<td>Mrs Dorothea Himmelmann</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Employees</th>
<th>Company Information</th>
</tr>
</thead>
<tbody>
<tr>
<td>15</td>
<td>mth medical develops and produces functional furniture and mounting systems for clinics, operating theatres and inpatient care facilities.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Products &amp; Services</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>MobiDoc the Docking Cart for intrahospital transport and patient transfer, stands, infusion poles, articulated arms, bottle stands, bottle carrier, attachment trolley, instrument tables, transportation trolleys, trolley for infusion pumps, equipment trolleys, docking trolleys, medical multi-socket outlets for respiration and inhalant anaesthesia devices, catheter-boxes according to the german hygiene-ordinance, MR conditional products and accessories.</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Company Philosophy</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>SATISFACTION IS THE BEST MEDICINE. The drivers behind our actions are saving, protecting and caring for human life. Based on this understanding of the work that we do, we develop high-quality products with those who have to use them in mind. Satisfaction is the best medicine for a trusting partnership.</td>
<td></td>
</tr>
</tbody>
</table>

**Address**
Heinrich-Schicht-Str. 4
42499 Hückeswagen

**Phone**
+49 2192 935460

**Fax**
+49 2192 935465

**E-Mail**
info@mth-medical.com

**Web**
www.mth-medical.com
Nutriplate GmbH

Manufacturer, OEM, Service Provider
Diagnostics, Biomaterials, Hospital Equipment, Pharmaceutics

Employees 10
Director Mr Wolfgang Meyer

Company Information
Nutriplate GmbH is a manufacturer and OEM of microbiologics and chemicals, focused on the medical sector.

Products & Services
We are a recognized specialist in the manufacturing and production of dry agar, finished breeding ground, special reagents and in the fast and high-quality delivery of laboratory chemicals.

Internationality
Together with our corporate partners we can guarantee a global delivery and high-qualitative products. In agreement and consultation with you we can create your personal order, taking care of your interests and requirements.
# Oncotherm GmbH

**Manufacturer, Supplier, Dealer, Service Provider**  
Intervention/Therapy, Hospital Equipment, Loco-regional Electro-Hyperthermia

<table>
<thead>
<tr>
<th>Founding Year</th>
<th>1988</th>
</tr>
</thead>
<tbody>
<tr>
<td>Employees</td>
<td>35</td>
</tr>
<tr>
<td>Director</td>
<td>Dr. Olivér Szász</td>
</tr>
</tbody>
</table>

**Company Information**

Complementary medical therapy in the fight against cancer. Oncotherm develops, manufactures and markets cancer treatment systems that apply a nontoxic therapy method and promote the body’s natural regulatory processes. The purpose of this complementary medical treatment that is used in combination with therapies from school medicine like radio- or chemotherapy, is to heal cancer, to increase cancer patients’ life expectancies and to improve the patients’ quality of life. The electro-hyperthermia method, generally referred as “Oncothermia”, has become one of the leading Hyperthermia-based therapies in Europe. The Oncotherm group has two locations, one in Hungary and the other in Germany. Oncotherm is constantly working on the development of the method and the devices and is part of the international science discourse. The devices are used all over the world.

**Products & Services**

The EHY-1000 series is the newest development in the treatment of prostate diseases. Both malignant and benign tumors (BPH) can be treated. The EHY-2000 series is the classic system for locoregional deep Hyperthermia applications and the EHY-3000 series is designed for the simultaneous multi-local treatment of advanced, metastatic disseminated, malignant and solid tumors.

**Address**  
Belgische Allee 9  
53842 Troisdorf

**Phone**  
+49 2241 319920

**Fax**  
+49 2241 3199211

**E-Mail**  
info@oncotherm.de

**Web**  
www.oncotherm.de
pixolus GmbH

Service Provider
Imaging, Optics/Acoustic, ICT, Machine Learning, Data Mining,
Software Development/Design/Integration

Company Information
The Cologne based startup pixolus is specialized in the camera-based detection and processing of image content and extracting data. The team of engineers and computer scientists offers consulting and development of application-specific solutions. The image processing specialists are also experienced in machine learning, data mining, software and app development. One focus is on the use of mobile devices such as smartphones and tablets on which their own algorithms as well as open software libraries are used.

Products & Services
In addition to consulting in the areas of computer vision / image processing, software engineering and mobile devices, pixolus provides specialized OCR solutions. First Product of the young company is a scanner for digital displays. So laboratory and measuring equipment that is (not yet) directly connected can be scanned for documentation or further processing – without media break.

Founding Year 2013
Employees 7
Director Dr. Stefan Krausz

Address
Eupener Str. 165
50933 Köln

Phone
+49 221 949992-0

E-Mail
info@pixolus.de

Web
http://pixolus.de
PlazaBase

Service Provider
ICT, Hospital Equipment, Industry 4.0

Founding Year 2013
Employees 3

Director
Mr Jörg Jonas-Kops

Company Information
PlazaBase develops complex and redundant solutions for the Internet of Things, specially for smart glasses like Google Glass™ or ORA-2™.

Products & Services
IOT PLATTFORM for wearables – smartglasses. Complete, available „Out of the Box“ enterprise solution. Sensational features to be used in health care and industry 4.0 Remote support solution, logistic and checklists.

Address
Auf der Engelhardt 6
51674 Wiehl

Phone
+49 2262 7139823

Fax
+49 2262 7139824

E-Mail
jjk@plazabase.de

Web
www.plazabase.de
## Plieske + Lederer GmbH

### Supplier, Dealer, Service Provider
**Materials/Surfaces, Dental, Hospital Equipment**

<table>
<thead>
<tr>
<th>Founding Year</th>
<th>1987</th>
</tr>
</thead>
<tbody>
<tr>
<td>Employees</td>
<td>26</td>
</tr>
<tr>
<td><strong>Director</strong></td>
<td>Mr Dirk Plieske</td>
</tr>
</tbody>
</table>

### Company Information
Plieske + Lederer is the competent partner for the professional design of medical practices and facilities; we cover the whole spectrum supplying laboratories, hospitals and surgeries with furniture and further equipment. Our solutions are based on your demands, from organization to transportation with qualified personnel for chilled and hazardous goods. Every project is planned, constructed, and accompanied together with our national and international customers.

### Products & Services
With our services that include everything from individual planning over optimization of operational procedures up to support afterwards, we support you with our expert knowledge and quality from begin to finish.

### Company Philosophy
Quality is our focus: Our company is partner of the Health & Care Network Group. This network of dealers, suppliers and manufacturers provides a comprehensive consultation with experts from every field. With a certified quality assurance system Plieske + Lederer guarantees its customers and partners verified quality and reliability.
WIR BRINGEN LICHT IN DIE MEDICAL DEVICE REGULATION.
qcmed GmbH

Service Provider
Quality Management & Regulatory Affairs

Founding Year  2006
Employees  4

Director
Mr Dipl.-Ing. Peter Knipp

Company Information
qcmed guides manufacturers, operators and users of medical devices safely through the medical device regulation and requirements. As consulting engineers we accompany our clients on their way to international market approval for their products. We are IEC 80001-1: qcmed supports clinics for integration of medical devices into IT-networks. Qcmed is specialized on risk management for medical devices and IT-integration and medical devices, software classification. Installation and maintenance of QM-Systems: ISO 9001, 13485, GMP

Products & Services
- Technical documentation, Device Master Record (CE, FDA, ...)
- Risk management ISO 14971, ISO 22442, IEC 80001-1
- Products, Validation: Software, processes, biology, sterilization
- Approval: CE, USA, Canada, others
- Post Market Vigilance
- Audits: Internal, suppliers (international)
- Seminars, Trainings

Address
Oberdorfstraße 7
53859 Niederkassel

Phone
+49 228 338855-30

E-Mail
info@qcmed.de

Web
www.qcmed.de
## Sirtex Medical Europe GmbH

<table>
<thead>
<tr>
<th>Manufacturer</th>
<th>Intervention / Therapy</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Employees</strong></td>
<td>70</td>
</tr>
<tr>
<td><strong>Company Information</strong></td>
<td>Sirtex is a global life-sciences company that develops and delivers effective oncology treatments using novel small particle technology.</td>
</tr>
<tr>
<td><strong>Products &amp; Services</strong></td>
<td>Selective Internal Radiation Therapy (SIRT), also known as Radioembolisation, is a liver-directed therapy for inoperable liver tumours. Treatment Goals: increase the time to progression; extend overall survival; potentially downsize or downstage tumours for liver resection, ablation, or transplantation; provide palliation of symptoms. SIRT can be combined with modern chemotherapy or administered as a monotherapy, either during a chemotherapy holiday, in a salvage setting or as an alternative to local chemotherapy.</td>
</tr>
</tbody>
</table>

**Director**

Mr Nigel Lange

**Address**

Joseph-Schumpeter-Allee 33 53227 Bonn

**Phone**

+49 228 1840 730

**E-Mail**

info@sirtex-europe.com

**Web**

www.sirtex.com
Spiggle & Theis Medizintechnik GmbH

OEM, Supplier, Dealer
Implants/Prosthetics, Hospital Equipment, Diagnostics

Founding Year 1994  Director  Mr David Spiggle, Mr Detlef Theis,
Employees 50  Mr Bernd Schnieber, Mr Markus Ratschinski
Annual Turnover 15 000 000 EUR

Company Information
For more than 20 years Spiggle & Theis is an international company specializing in oto-
aryngology and head and neck surgery. These include over 3500 special instruments
as well as a wide range of disposables. As a company, a manufacturer and service pro-
vider in the field of medical technology, we are committed to the quality of our products,
the welfare of the patient and the support of the physician. We see our role as a partner
for our customers and are always willing to listen to and understand their needs. We are
continually increasing our product range and are always on the lookout for new ideas,
technologies and innovative products. Close contact to the surgeons is vital as they ge-
genrate the most ideas due to daily practice. Export business is extremely important for
us and plays a vital role in our growth strategy.

Products & Services
The company evolved from being purely a distributor to the established manufacturer
of medical products in the area of ENT that it is today. We offer more than theoretical
knowledge – we understand our customers needs. We enjoy close, personal contact to
many of the best surgeons here in Germany. This enables us to continually develop in-
novative products. We guarantee the highest level of competence and individual service
in meeting our customers requirements.

Address
Burghof 14
51491 Overath

Phone
+49 2206 9081 0

Fax
+49 2206 9081 13

E-Mail
export@spiggle-theis.com

Web
www.spiggle-theis.com
Telekom Healthcare Solutions is a Deutsche Telekom strategic growth area. A leading provider of healthcare ICT, it unites competences that enable all players to be connected with each other securely and digitally. It bundles all of the Group’s healthcare units around the world and offers an extensive product range of innovative e-Health solutions from a single source, including preventive and protective healthcare and administration in outpatient, inpatient, and home environments. Integrated solutions for healthcare in its entirety are taking shape based on innovative ICT.

Hospital information system, mobile ward round 2.0, IT platforms, patient entertainment, connectivity, infrastructure, telemedicine projects or smart emergency call system: Telekom Healthcare Solutions offers an extensive product range of innovative e-Health solutions from a single source, including preventive and protective healthcare and administration in outpatient, inpatient, and home environments. Integrated solutions for healthcare in its entirety are taking shape based on innovative ICT.
# Titan Surgical Europe GmbH

**Manufacturer, OEM, Supplier, Dealer, Service Provider**

Implants/Prosthetics, Diagnostics, Materials/Surfaces, Intervention/Therapy, Optics/Acoustic, Microsystems, Biomaterials, Dental, Biomechanics, Design, Hospital Equipment, Consumables

<table>
<thead>
<tr>
<th>Founding Year</th>
<th>1992</th>
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<tbody>
<tr>
<td>Employees</td>
<td>60</td>
</tr>
<tr>
<td>Director</td>
<td>Dr. Sergey Zakharov</td>
</tr>
</tbody>
</table>

**Company Information**

Manufaktur, Development and Marketing of microsurgical Instruments

**Products & Services**

Microsurgical titanium and stainless steel instruments

**Address**

Huppenbergstraße 16
53343 Wachtberg

**Phone**

+49 1634615224

**E-Mail**
titansurgical@web.de

**Web**

www.titansurgical.com
Velamed GmbH

Supplier
Lab Planning, EMG, Kinematics, Kinetics, Clinical Gait Analysis, Ergonomics

Founding Year 2005
Employees 8

Company Information
Velamed GmbH was founded in 2005 as a medical distribution company in Cologne, Germany. As European distributor for biomechanical measuring systems the key company competence is to equip laboratories with biomechanical measurement solutions combined with qualified product and planning consultancy.

Out of the variety of possible product solutions on all levels we compile the best fitting combination of products to meet your specific requirements. To be able to do so we operate a very close cooperation with technology-leading manufacturers and combine it with effective networking between manufacturers and customers. This guarantees a customer-oriented process of technical innovations following customer requests.

Our academically educated product specialists look back to their own practical user experience in biomechanical labs. The idea of giving a comprehensive support through our experienced staff is the core of our services and the basis of customer trust and satisfaction.

Products & Services

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Web
www.velamed.com
vitaphone GmbH

Manufacturer, Supplier, Service Provider
Diagnostics, Intervention/Therapy, ICT, eHealth, Telemedical Solutions, Telemedicine, Health Care

Founding Year 1999

Director
Mr. Admir Kulin

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Company Information
vitaphone e-health solutions is a High Tech / High Touch, Remote Patient Monitoring and Patient Engagement firm. Using the latest wireless devices, our secure software platform and our 24/7 patient monitoring and coaching centers, we help providers/organizations to increase quality, reduce costs (e.g., admissions/readmissions), and improve the patient experience. As a telemedicine and mobile health service provider, we support medical providers in diagnosis, decisions about treatments, patient engagement and treatment monitoring by offering individual services and flexible care management. We therefore enhance the care quality, increase patient satisfaction, and implement savings for health insurance providers.

Products & Services
Segments in which vitaphone is investing: vital data monitoring, telemedicine services (Callcenter support), clinical trial support, telemedical infrastructure and consulting. Vitaphone solutions make the connection of the healthcare stakeholders such as physicians, hospitals and clinics, cost bearers and pharma industry possible and effective.
Wachendorff-Chemie GmbH

Manufacturer, OEM
Materials/Surfaces, Medical products, Disinfectants, Detergents, Cosmetic Products

Founding Year 1989
Employees 40
Annual Turnover 6 000 000 EUR

Director
Mr Jan Wachendorff

1989
6 000 000 EUR

Under the brand RHEOSOL Wachendorff-Chemie GmbH manufactures cleaning agents, disinfectants, detergents, pharmaceuticals, medical devices and cosmetics. Wachendorff-Chemie GmbH is a producer of its own brand but offers also private label production for the entire product-portfolio and the services in the field of hygiene. Our customers receive full technical and competent support in the field of hygiene. The distribution is assured by a net of qualified dealers. Wachendorff-Chemie GmbH is also a reliable contract and OEM manufacturer. We develop and produce our products according to DIN EN ISO 9001:2000 and we are additionally certified according to DIN EN 13485 with consideration of the directive for medical devices MDD 93/42/EEC.

Disinfectants as biocides and medical products are a core competence of Wachendorff-Chemie GmbH. The surface, wiping and instrument disinfectants are characterised by a high economic efficiency, fast residence times and a high dilution capability. The skin and hand disinfection stands for a broad spectrum of activity, quick effect times as well as an extremely high skin compatibility.
Wilhelm Werner GmbH - Reinstwassertechnik

Manufacturer, Service Provider
Implants/Prosthetics, Materials/Surfaces, Microsystems, Hospital Equipment

Founding Year 1974
Employees 42
Annual Turnover 5 200 000 EUR

Director
Ms. Barbara Traeger

Company Information
Engineering & Manufacturing of systems and plants for water purification for production lines in microsystems, pharmaceuticals, biotech, labs and else.

Products & Services
Pure and ultra pure water systems for R & D, quality, labs, pharmaceuticals, biotech, sterilzation.

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